Thousand Trails Blue Mesa Recreational Ranch Frequently Asked Questions

1. What is the process for making my membership upgrade election?

You can elect to do one of the following:

- 1. Maintain your current membership "as is", retaining the same privileges and no change in your 2023 annual dues.
- 2. Upgrade your membership to add the Thousand Trails Southwest Annual Camping Pass, retaining your current reservation window and membership privileges at BMRR while adding access to the 18 Thousand Trails membership campgrounds in Arizona, Nevada, and California.
- 3. In addition, you may upgrade your Camping Pass to the Thousand Trails Elite Basic, Elite Connections or Adventure membership, allowing you to:
 - Access all 82 Thousand Trails Campgrounds
 - Stay Longer with 21 Day Stays
 - Park to Park Travel
 - Plan Further Ahead with 120 Day or 180 Day Booking Windows
 - Explore New Accommodations
 - Travel Club with Condo and Cruise Benefits
 - RV Travel Reciprocal Programs
 - Family Benefits

Note: Upgrading the Thousand Trails Camping Pass to Elite Basic or Elite Connections also allows you to join The Trails Collection reciprocal program. Upgrading the Camping Pass to Adventure membership allows you to join The Trails Collection Plus reciprocal program.

You may make your new membership designation by either coming to BMRR and returning the attached designation form, visiting www.bluemesaoptin.com and make your election online or by mailing the included designation form back to the BMRR membership office at:

Blue Mesa Recreational Ranch 27601 US-50 Gunnison, CO 81230



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2. What membership benefits are associated with the different Thousand Trails membership upgrade options?

Upgrade Membership Options	Elite Basic	Elite Connections	Adventure	
All Thousand Trails Campgrounds	V	✓	~	
Advance Reservations	120 Days	180 Days	180 Days	
21 Days in/Park-to-Park	~	✓	~	
Additional Non-High Use Weeks \$29/Week	2	2	4	
Holiday Reservations on File	1	1	2	
Up to 50% Off Cabin Rentals				
5 Cabin Week Rebates	~	✓	~	
10 Getaway Weeks		~ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	~	
20% off RvontheGo.com Daily Rates	~	✓	~	
Family Benefits			WY	
RPI Gold	~			
RPI Resort Connections				
RPI Resort Connections Vacations			V	
Option to Join Trails Collection				
Option to Join Trails Collection Plus			V	



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3. What are my upgrade options?

For any membership election that carries an upgrade purchase price, you can pay the purchase price in full or make a 15% down payment and pay the remaining 85% in equal monthly payments over the next 60 months at an interest rate of 14.99%. The upgrade choices, upgrade purchase prices and down payment amounts, monthly installment payments and current dues are indicated below.

New Category	Current Upgrade Fee	Upgrade Fee for BMRR Members	Down Payment	Monthly Payment	Current Annual Dues	2023 Dues for BMRR Members
Thousand Trails SW Camping Pass	\$0	\$0	\$0	\$0	\$670	\$530
Elite Basic	\$8,995	\$4,995	\$749.25	\$103.98	\$670	\$530
Elite Connections	\$11,345	\$6,995	\$1,049.25	\$144.42	\$670	\$530
Adventure	\$17,595	\$9,995	\$1,499.25	\$205.07	\$670	\$530
Add Additional Zones to the Camping Pass	\$0	\$0	\$0	\$0	\$90	\$90
Join The Trails Collection with the Camping Pass, Elite Basic or Elite Connections memberships	\$0	\$0	\$0	\$0	\$370	\$370
Join The Trails Collection Plus with the Adventure membership	\$0	\$0	\$0	\$0	\$670	\$670

4. Is my membership still transferable?

If you opt to maintain your current BMRR as is or add the Thousand Trails Camping Pass to your membership, your transferability remains as written in your existing membership contract.

If you convert your membership to the Thousand Trails Elite Basic, Elite Connections or Adventure membership, your transferability benefits convert to those outlined in the new membership contract.



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5. When and how can I make my election?

To keep the process as convenient as possible and minimize the impact upon your time, we have created the following opportunities for you to make your election:

- Return the enclosed election form via mail to Blue Mesa Recreational Ranch or scan and email it to brandy_reneau@equitylifestyle.com, and a Membership Specialist will contact you to review your election choice, arrange for you to sign the upgrade contract and set up payment or schedule time to review your options and answer questions you might have.
- Visit us at <u>www.bluemesaoptin.com</u> to make your membership choice and then a Membership Specialist will contact you to review your election choice, arrange for you to sign the upgrade contract and set up payment or schedule time to review your options and answer questions you might have.

If you prefer to schedule an appointment prior to making an election decision, please call us at either (970) 648-0499 or (970) 642-4150 to make an appointment with a Membership Specialist. Our office hours are 8:00 AM to 5:00 PM MST.

6. Can I pay my dues, upgrade purchase price or down payment with a cr edit card?

Yes, you can pay your dues, upgrade purchase price or down payment with a credit card. If you choose to finance your upgrade purchase, then monthly payments subsequent to your down payment must be made using the same method that you are currently using to pay your monthly club bill.

7. If the membership is in my name, then do I have to come to the club in person to make my election or payment? Can I send my spouse or dependent to make the election or payment?

The primary member(s) whose name(s) are on the membership will be required to make payment and sign any essential paperwork. This can be done in person at Blue Mesa Recreational Ranch or virtually via appointment and DocuSign.

We will not accept payment and signatures from anyone other than the primary member whose name is on the official membership documents.



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8. Can I continue to be a member of Blue Mesa Recreational Ranch if I don't choose to upgrade?

Yes, your current membership benefits and privileges will not change.

9. What happens if I don't make an election?

First, we will try to reach you by phone. If we cannot reach you, then we will assume that you wish to continue your membership "as is".

10. I currently have both a Thousand Trails membership and a Blue Mesa Recreational Ranch Membership, what are my options?

If you currently have a BMRR membership and a Thousand Trails Camping Pass, you will need to contact the Membership Sales Office and we will provide the proper paperwork to maintain your BMRR membership and member privileges in combination with your Thousand Trails Camping Pass. Going forward, you will no longer be charged BMRR dues and only be responsible for the dues associated with your Thousand Trails Camping Pass.

If you currently have a BMRR membership and an Upgraded Thousand Trails membership, you will need to contact the Membership Sales Office and we will provide you with the proper paperwork to maintain your BMRR membership and member privileges in combination with your Thousand Trails Upgrade. Going forward, you will no longer be charged BMRR dues and only be responsible for the dues associated with your Thousand Trails Upgrade.

If you would like to upgrade your current Thousand Trails membership to any of the Upgrade Options, the outlined prices would apply.

Thousand Trails

Ask how you can camp all year long with our Thousand Trails Camping Pass!

Our Thousand Trails Camping Pass is offered by MHC Thousand Trails Limited Partnership, Two North Riverside Plaza, Suite 800, Chicago, IL 60606. This advertising is being used for the purpose of soliciting sales of resort campground memberships. This document has been filed with the Department of Licensing, State of Washington as required by Washington Law. Value, quality or conditions stated and performance on promises are the responsibility of the operator, not the Department. The filing does not mean the Department has approved the merits or qualifications of any registration, advertising, or any gift or item of value as part of any promotional plan.

Subject to availability. Reservations required. Rates do not include taxes. Electric not included for stays of 30 days or longer. Must be a current Thousand Trails member or purchase a camping pass membership in connection with stays of 30 days or more at Thousand Trails properties. Amenities vary by resort. Please contact the property manager for details.

The Trails Collection is a reciprocal use program operated by Encore Royalty Club, L.L.C. ("Encore") that allows participating Thousand Trails members to use campsites and other facilities at the RV resorts affiliated with the program. Encore is an independent company and does not own any of the resorts affiliated with the program. Encore provides access to these resorts through agreement(s) between Encore and the owners of the resorts.

The Trails Collection Plus is a reciprocal use program operated by Encore Royalty Club, L.L.C. ("Encore") that allows participating Thousand Trails Adventure members to use campsites and other facilities at the RV resorts affiliated with the program. Encore is an independent company and does not own any of the resorts affiliated with the program. Encore provides access to these resorts through agreement(s) between Encore and the owners of the resorts.